## Santa Cruz County 2024 CoCBuilds New Project Scoring Tool

| Reviewer: | Check that not conflicted per CoC policy |
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|-----------|--|

Agency/Project:

| No. | Scoring Criteria Points Possible                                   |                               |  |
|-----|--|-------------------------------|--|
| 1   | Development Experience and Leveraging                              | 25 POINTS POSSIBLE            |  |
| 1a  | Development Experience   | 10 Points Available           |  |
|     | Projects will receive points to the extent they can list up to 4   | 10 pts – 4 similar projects   |  |
|     | projects demonstrating that the applicant, developer, and any      | 7 pts – 3 similar projects    |  |
|     | subrecipients have development-related experience with other       | 4 pts – 2 similar projects    |  |
|     | projects that have a similar scope and scale as the proposed       | 1 pt – 1 similar project      |  |
|     | project.   | 0 pts – 0 similar projects    |  |
| 1b  | Leveraging Experience  | 10 Points Available           |  |
|     | Projects will receive points to the extent they can list up to 5   | 2 pts each per committed      |  |
|     | committed leverage source for development costs and examples       | leverage source               |  |
|     | demonstrating that the applicant, developer, and any subrecipients | 1.5 pts each per non-         |  |
|     | have experience leveraging resources substantially similar to any  | committed source with 3       |  |
|     | proposed sources that are not yet committed. List up to 5 sources  | prior similar examples        |  |
|     | with up to 3 examples of prior experience each.                    | 1 pt each per non-            |  |
|     |  | committed source with 2       |  |
|     |  | prior similar examples        |  |
|     |  | .5 pts each per non-          |  |
|     |  | committed source with 1       |  |
|     |  | prior similar examples        |  |
|     |  | 0 pts each per non-           |  |
|     |  | committed source with 0       |  |
|     |  | prior similar examples        |  |
| 1c  | Project-Based Rental Assistance                                    | 5 Points Available            |  |
|     | Projects will receive points to the extent they can provide        | 5 pts for committed           |  |
|     | commitments of project-based rental assistance (PBRA) sources for  | sources leverage = at least   |  |
|     | the project as measured by the percentage of units subsidized.     | 50% of total units            |  |
|     |  | 4 pts for committed           |  |
|     |  | sources leverage = at least   |  |
|     |  | 40% of total units            |  |
|     |  | 3 pts for committed           |  |
|     |  | sources = at least 30% of     |  |
|     |  | total units                   |  |
|     |  | 2 pts for committed           |  |
|     |  | sources = at least 20% of     |  |
|     |  | total units                   |  |
|     |  | 1 pt for committed sources    |  |
|     |  | = at least 10% of total units |  |
|     |  | 0 pts for committed           |  |
|     |  | sources = less than 10% of    |  |
|     |  | total units OR if there are   |  |
|     |  | no committed sources          |  |

| 2          | Managing Homeless Projects Where a Person Has a Disability               | 10 POINTS POSSIBLE            |
|------------|--|-------------------------------|
| <b>2</b> a | Property Management Experience   | 5 Points Available            |
|            | Projects will receive points to the extent they can list up to 4 similar | 5 pts – 4 similar properties  |
|            | properties demonstrating their experience managing other                 | each including all 5          |
|            | properties for this population that at a minimum includes how they       | management roles listed       |
|            | determine the amount of rent to charge based on unit size,               | (deduct 1 pt per missing      |
|            | addressing program participant complaints, working with other            | management role)              |
|            | service organizations that may place program participants in the         | 4 pts – 3 similar properties  |
|            | units, and maintaining the properties.                                   | each including all 5          |
|            |  | management roles listed       |
|            |  | (deduct .75 pts per missing   |
|            |  | management role)              |
|            |  | 3 pts – 2 similar properties  |
|            |  | each including all 5          |
|            |  | management roles listed       |
|            |  | (deduct .5 pts per missing    |
|            |  | management role)              |
|            |  | 1 pts – 1 similar properties  |
|            |  | each including all 5          |
|            |  | management roles listed       |
|            |  | (deduct .25 pts per missing   |
|            |  | management role)              |
|            |  | 0 pts – 0 similar properties  |
| 2b         | Type/Frequency of Services   | 5 Points Available            |
|            | Projects will receive points to the extent they, subrecipients, or       | 5 pts – case management +     |
|            | other partners will provide project participants with case               | 4 other services or more      |
|            | management and up to 4 other appropriate services for assisting          | 4 pts – case management +     |
|            | clients to remain permanently housed and self sufficient. Given the      | 3 other services              |
|            | needs of the population targeted, case management should occur           | 3 pts – case management +     |
|            | at least weekly.   | 2 other services              |
|            |  | 2 pts – case management +     |
|            |  | 1 other services              |
|            |  | 1 pt – case management        |
|            |  | OR 1 other services           |
|            |  | 0 pts – no services           |
|            |  | Deduct 1 pt if case           |
|            |  | management frequency is       |
|            |  | less than weekly              |
| 3          | Implementation Schedule  | 10 POINTS POSSIBLE            |
| <b>3</b> a | Proposed Overall Schedule  | 2 Points Available            |
|            | Projects will receive points to the extent they can demonstrate          | 2 pts – project will be ready |
|            | likelihood that they will be ready for occupancy within the NOFO-        | for occupancy by 9/30/27      |
|            | identified milestone of 36 months after the grant award.                 | 1 pt - project will be ready  |
|            |  | for occupancy by 9/30/28      |
|            |  | 0 pt - project will be ready  |
|            |  | for occupancy after           |
|            |  | 9/30/28                       |
|            |  |                               |

| 3b | Proposed Activity Schedule   | 8 Points Available                      |
|----|--|---|
| 30 | Projects will receive points to the extent they can demonstrate site       | 2 pts if project has                    |
|    | ,  | , , ,                                   |
|    | control and likelihood that they will meet HUD development                 | evidence of site control (0             |
|    | timeliness standards as set forth in 24 CFR 578.85.                        | pts if not)                             |
|    |  | 6 pts if project will meet              |
|    |  | the following milestones:               |
|    |  | 6/30/26 construction                    |
|    |  | start                                   |
|    |  | 9/30/27 construction                    |
|    |  | complete                                |
|    |  | • 12/30/27 rental                       |
|    |  | assistance & services                   |
|    |  | start                                   |
|    |  | Deduct 2 pts per missed                 |
|    |  | milestone                               |
| 4  | Coordinated Entry  | 3 POINTS POSSIBLE                       |
| 4a | Commitment to Participate in Santa Cruz County CES                         | 2 Point Available                       |
|    | Participation in the local CoC's Coordinated Entry System (CES) is         | 2 pts for commitment to                 |
|    | required of all programs receive HUD CoC funding. In the case of           | participate in Santa Cruz               |
|    | permanent supportive housing programs, this means accepting                | County CES as described                 |
|    | housing referrals through the CES and approving individuals and            | 0 pts for no commitment to              |
|    | families for admission in accordance with the local CES policies and       | participate in Santa Cruz               |
|    | procedures. Projects will receive points by checking the box               | County CES as described                 |
|    | committing them to participating in the Santa Cruz County CES.             | , |
| 4b | b. Experience using CES  | 1 Points Available                      |
| 12 | Projects will receive points to the extent they can list up to 5 other     | 1 pts for one or more other             |
|    | projects they administer or manage that currently accept referrals         | projects that currently                 |
|    | through a CES, approve individuals and families for admission in           | accept CES referrals and                |
|    | accordance with local CES policies and procedures, and do not have         | have had no inappropriate               |
|    | a history of inappropriate denials of admission.                           | admission denials                       |
|    | a history of mappropriate demais of admission.                             |   |
|    |  | .5 pts for one or more                  |
|    |  | other projects that                     |
|    |  | currently accept CES                    |
|    |  | referrals but have had at               |
|    |  | least 1 inappropriate                   |
|    |  | admission denial                        |
|    |  | 0 pts for no current                    |
|    |  | participation in a CES                  |
| 5  | Coordination with Housing Providers, Healthcare Organizations,             | 10 POINTS POSSIBLE                      |
|    | and Social Service Providers   | Commitments for                         |
|    | Projects will receive points to the extent they can demonstrate: (1)       | construction, acquisition,              |
|    | commitments of non-CoC-funded housing resources through                    | or rehab funds totaling a %             |
|    | coordination with housing providers, healthcare organizations, and         | of the CoCBuilds request:               |
|    | social service providers for new construction, acquisition, or             | 10 pts - 50% or more                    |
|    | rehabilitation measured as a percentage of the overall CoCBuilds           | 8 pts – 40-49%                          |
|    | request; <b>OR</b> , (2) commitments of non-CoC funded housing             | 6 pts – 30-39%                          |
|    | resources to provide <i>subsidies</i> for units of the project measured as | 4 pts – 20-29%                          |
|    | · · · · · · · · · · · · · · · · · · ·                                      | •                                       |
|    | a percentage of the number of units proposed.                              | 2 pts – 10-19%                          |

|   |  | 0 mts                         |
|---|--|-------------------------------|
|   |  | 0 pts – below 10%             |
|   |  | OR                            |
|   |  | Commitments for housing       |
|   |  | subsidies totaling a % of     |
|   |  | the total units proposed:     |
|   |  | 10 pts - 25% or more          |
|   |  | 8 pts – 20-24%                |
|   |  | 6 pts – 15-19%                |
|   |  | 4 pts – 10-14%                |
|   |  | 2 pts – 5-9%                  |
|   |  | 0 pts – below 5%              |
| 6 | Percentage of Funds for Key CoC Renewable Activities                 | 7 POINTS POSSIBLE             |
| 0 | •  |                               |
|   | Our CoC is encouraging applicants to use the maximum amount          | 7 pts – Project uses the full |
|   | allowable (20% of the award total) for rental assistance (and for    | 20% of award for rental       |
|   | supportive services and operations), since these costs may be        | assistance only               |
|   | renewable annually and therefore will add to our CoC's annual base   | 5 pts - Project uses the full |
|   | of funding. Projects will receive points to the extent they can      | 20% of award as follows:      |
|   | demonstrate they will use up to 20% of the funds, especially for     | rental assistance = 10-19%    |
|   | critically needed rental assistance, but also for important          | and services and              |
|   | supportive and operational costs.                                    | operations = the balance      |
|   |  | 3 pts - Project uses the full |
|   |  | 20% of award as follows:      |
|   |  | rental assistance = 5-9%      |
|   |  | and services and              |
|   |  | operations = the balance O    |
|   |  | ·                             |
|   |  | 3 pts - Project uses only 10- |
|   |  | 19% of award for rental       |
|   |  | assistance only               |
|   |  | 1 pt - Project uses only 10-  |
|   |  | 19% of award for services     |
|   |  | or operations only            |
|   |  | 0 pts - Project uses less     |
|   |  | than 10% of award for         |
|   |  | services or operations only   |
| 7 | Narratives: Property Maintenance, Rental Housing Management,         | 20 POINTS POSSIBLE            |
|   | Racial Equity, Community Integration, Section 3, and                 | Total pts for each narrative  |
|   | Environmental Equity   | response if description is    |
|   | Projects will receive points to the extent they can demonstrate      | complete and one example      |
|   | their capacity in the following key program areas by: (1) describing | is provided. Deduct 1 pt      |
|   |  | ·                             |
|   | the agency's prior experience, and (2) giving at least one example   | for a missing example and     |
|   | each of agency success as follows:                                   | 1 pt for an incomplete        |
|   | a. Property maintenance – experience maintaining property            | description.                  |
|   | annually and conducting needed repairs                               | 3 pts - Property              |
|   | b. Rental housing management – managing rental properties,           | maintenance                   |
|   | including the total number of properties and units managed           | 3 pts - Rental housing        |
|   | c. Promoting racial equity – experience (1) soliciting input         | management                    |
|   | from underserved groups, (2) building partnerships with              | 4 pts - Promoting racial      |
|   | grassroots and resident groups, and (3) designing programs           | equity                        |
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|    | that improve equity  | 4 pts - Community     |  |
|----|--|-----------------------|--|
| d. | Community integration – experience enabling disabled       | integration           |  |
|    | persons are not segregated and are fully integrated in the | 3 pts - Section 3     |  |
|    | community  | 3 pts - Environmental |  |
| e. | Section 3 – actions that will be taken for implementing    | justice               |  |
|    | Section 3 of the HUD Act (employment, training and         |                       |  |
|    | economic opportunities for low- and very low-income        |                       |  |
|    | persons  |                       |  |
| f. | Environmental justice – any actions that will be taken to  |                       |  |
|    | advance environmental justice for low-income or Black and  |                       |  |
|    | Brown communities  |                       |  |
|    | TOTAL  | 100 POINTS POSSIBLE   |  |